



Flexible lighting

The Dimatec lighting system catalogue features an increasing number of LED lights and is being complemented by the introduction of a flexible lighting strip.

Words Andrea Cattaneo

Strong of past investments and continual search for new solutions, Dimatec is going to the Düsseldorf Caravan Salon with lots of new lighting ideas. These are complementing an already comprehensive catalogue that capitalises on the manufacturer's thirty years of experience in lighting for camping and RVs.

"We have invested a lot over the past years to expand and refresh our interior lighting systems and also to consolidate our presence in the exterior lighting sector by making complex products that comply with the most stringent standards", declared Richard Pirovino, owner and founder of Dimatec. *"The 2017-2018 season went very well. We boosted our market presence when the market was growing and we were rewarded. I do not expect a high growth rate as the past three years for the next year. I think growth will be slight but this is still positive because we all know that excessively fast or sudden market increases can lead to dangerous dips. We will be introducing some new products that stand out for their versatility at the Caravan Salon. We are particularly proud of our new flexible strip lighting system with uniform LEDs and have been working on it for*





four years. We rejected various ideas after having put them the test over time and the end result is a truly great product also because it implements the latest lighting technologies which evolved in the meantime".

The product mentioned by Pirovino is extremely compact with a rectangular profile. It is flexible to follow the shape of even complex elements. It can be used in various manners, both inside and outside the vehicle and is made in several different lengths. The lighting version starts from 4.8 W/metres and a 3 W/metre decorative version is available. A 1.5 W/metre version is available for exterior use. The device has been presented to a number of select manufacturers and response was favourable.

These flexible devices will be joining the traditional interior uniform LED lighting bars, now also with touch switch-on function and dimmer. Assembly is extremely easy with just two clips. The Dimatec catalogue also includes a powerful new ceiling light with a streamline design. It is a versatile product with an extremely good price-to-performance ratio. It has a plastic structure and an upper metal cap. It is very simple to fit by clipping

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Company Profile

A specialist supplier of lighting systems for recreational vehicles, Dimatec S.p.a. has been in business for over three decades. Officially founded in 1983, the company's roots go much further back, considering that its founder Richard Pirovino began doing business in the sector with his first installations in 1974. In 1989, Dimatec entered the lighting sector manufacturing lamps, and just a few years later launching Veralux, an exterior 12 Volt fluorescent lamp with 11 Watts of power that soon became a best seller in the caravanning market. Dimatec operates both in the original-equipment market and aftermarket, selling its own products while also acting as a sales agent, bringing together recreational vehicle manufacturers and component producers, offering a huge gamut of accessories and spare parts. Dimatec obtained ISO 9001:2000 certification in November 1999, and has worked tirelessly to enhance its internal production processes in order to achieve its objectives, while constantly striving to provide better and better customer service. In 2017 Dimatec upgraded its certification to the new ISO 9001:2015 standard

with no need for screws. One of the most interesting interior lighting solutions is a spot light with built-in USB port. It was presented as a prototype last year and has now evolved and is provided with a new touch switch. The base of the lighting unit integrates a 2A USB port which can be used to recharge smartphones and tablets. This product increases the number of USB ports available on the vehicle with no need of additional wiring. The wiring of the light is exploited and translates into real saving.

The exterior lighting catalogue features the use of new COB technology replacing the traditional SMD LED system. It guarantees superior lighting efficiency, power consumption being equal, and this translates into an

extremely interesting price-to-performance ratio of the product.

New exterior lighting ideas are also available and not surprisingly since Dimatec has invested a lot on this market segment recently. A series of side markers of new concept with light guide is being introduced. This product is new on the market and was warmly welcomed by the manufacturers to which has been presented in preview. The light guide system is also used for other lighting elements, including tail lights and brake lights. Finally, a one-of-a-kind third rear brake light with continuous light system is being introduced.

